

warímpex

# Łódź Ogrodowa Office



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- Opened October 2018

**Underground parking lot** 

Construction started in Q4 2016

### **Company history**

1959	<ul> <li>Foundation of Warimpex Export-,</li> <li>Import- Transithandelswarengesellschaft m.b.H.</li> </ul>
1980	Warimpex enters real estate market
1982 - 1988	<ul> <li>Novotel, Budapest – first Warimpex hotel</li> <li>Penta Hotel, Budapest, Forum Hotel, Prague</li> </ul>
1988-1989	<ul><li>Holiday Inn, Warsaw</li><li>Hotel Palace, Prague</li></ul>
1994 -1996	<ul><li>Hotel Savoy, Prague</li><li>Hotel Sheraton, Warsaw</li></ul>
1999	<ul> <li>Warsaw Towers – first Warimpex office building</li> </ul>
2001-2003	<ul> <li>Shopping and Entertainment Gallery, Brno</li> <li>Hotel andel's, Prague</li> <li>Hotel Le Palais, Prague</li> <li>Hotel InterContinental, Warsaw</li> </ul>
2004-2006	<ul> <li>andel's Suites, Prague - long stay apartments</li> <li>Leaders Club guests recognition Award for Le Palais</li> <li>Hotel angelo, Prague</li> <li>Hotel Chopin, Krakow</li> <li>Hotel Sobieski, Warsaw</li> </ul>
2007-2008	<ul> <li>IPO in Vienna and Warsaw</li> <li>Hotel andel's, Krakow</li> <li>Hotel Liner, Ekaterinburg</li> <li>Hotel angelo, Munich</li> <li>Hotel angelo, Pilsen</li> </ul>

#### 2009-2014

- Hotel andel's, Łódź
- Hotel angelo, Katowice
- Hotel andel's, Berlin
- Hotel angelo, Bucharest
- Hotel angelo, Ekaterinburg
- Hotel Crowne Plaza, AIRPORTCITY St. Petersburg
- Le Palais Office, Warsaw
- Jupiter Towers, AIRPORTCITY St. Petersburg
- Palais Hansen Kempinski, Vienna

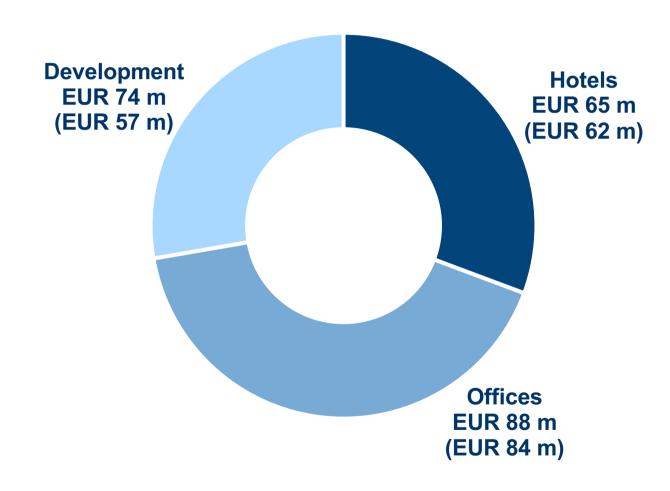
#### 2015-2018

- Zeppelin Tower, AIRPORTCITY St. Petersburg
- Erzsébet Office, Budapest
- Bykovskaya multi-use building, AIRPORTCITY
   St. Petersburg
- B52, Budapest
- Ogrodowa office, Lodz



## Real estate held by sector\*



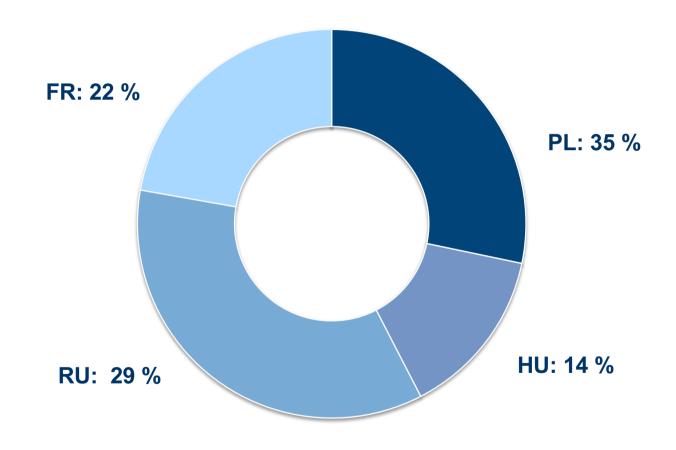


<sup>\*</sup> Gross Asset Value as of 30.06.2018 (30.06.2017)



## Real estate assets by country\*







<sup>\*</sup> as of 30.06.2018

# Krakow Mogilska 43

**Underground parking lot** 

Construction started in Q3 2017 Expected opening in Q1 2019





# AIRPORTCITY St. Petersburg Phase III & IV





Phase IV offices – approx. 130,000 m² lettable office space

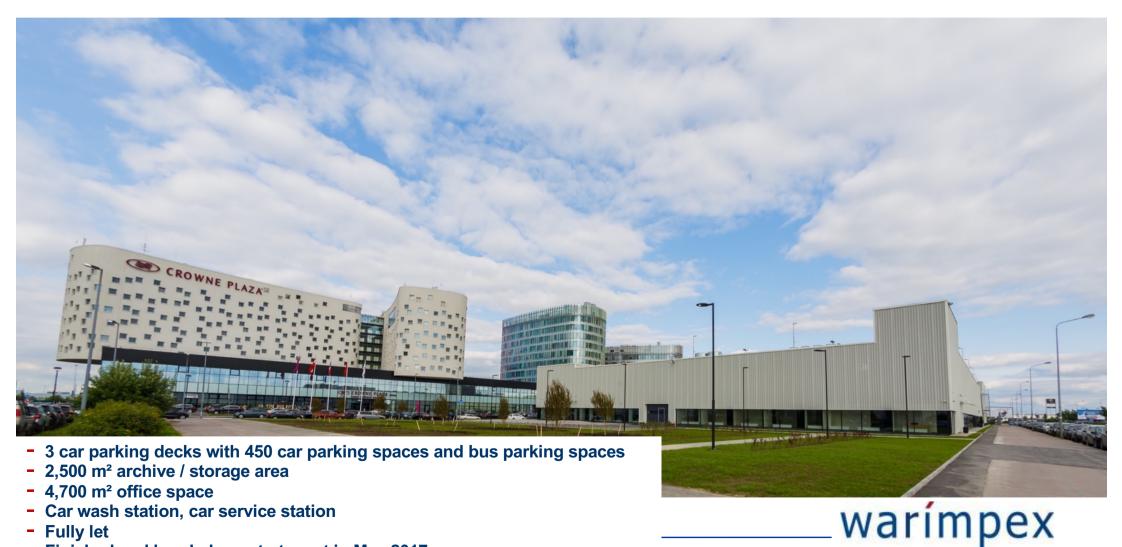
- Early planning stage
- Expected opening in 2025



# 2017: AIRPORTCITY St. Petersburg Bykovskaya multi-use building

Finished and handed over to tenant in May 2017





## **Operational Highlights**



- Purchase and sale of properties in Budapest
  - Acquisition of B52 Office
  - Sale of Ülloi land plot
- Ogrodowa Office in Lodz opened



### **Key figures 1-9 2018**



- 1. Revenues: -39 % to EUR 21.6 mn
  - Revenues Hotels -61 %
  - Revenues Investment Properties +17%
- 2. EBITDA / EBIT: EUR 4.4 mn / EUR 4.2 mn
- 3. Gross Asset Value + 12 %
- 4. Net Asset Value EUR 2.4 per share





**Developments** 

# Krakow Chopin Office

**Underground parking lot** 

**Expected opening in 2021** 

Planning stage





# **Krakow** Mogilska 41





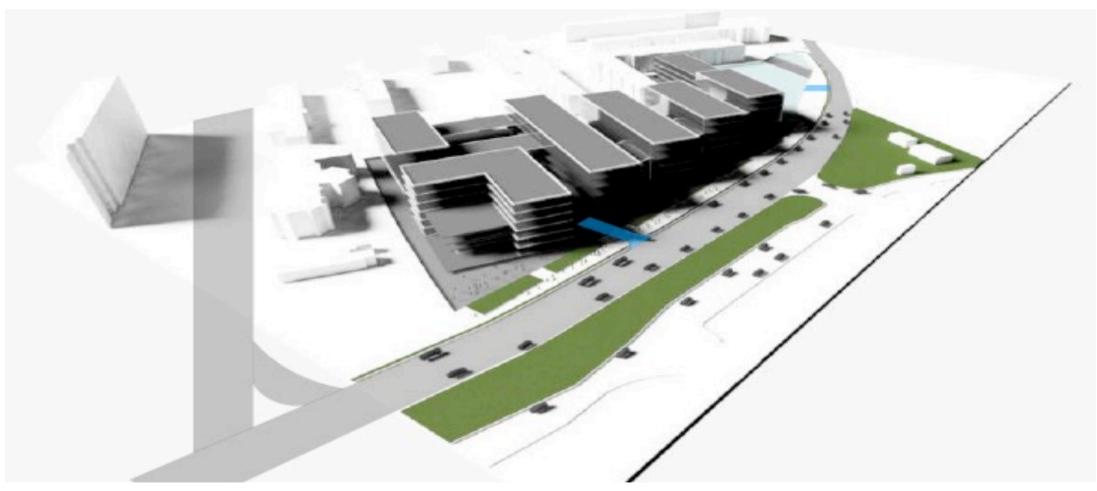
Total of approx. 12,000 m<sup>2</sup> lettable office space

**Underground parking lot** 

**Expected opening in 2021** 

## Białystok Offices





- Development plot for 4 office buildings
- Total area of approx. 73,000 m<sup>2</sup>
- Early planning stage



# **Overview developments**

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Project	Status	Exp. opening	Total area (approx.)	Beneficial ownership
AIRPORTCITY St. Petersburg  Bykovskaya multi-use building	finished	Q2 2017	7,200 m <sup>2</sup> 450 parking spaces	100 %
Łódź Ogrodowa Office	finished	Q4 2018	28,000 m <sup>2</sup>	100 %
Krakow Mogilska 43	construction	Q1 2019	12,000 m²	100 %
Krakow Chopin Office	planning	2021	21,000 m²	100 %
AIRPORTCITY St. Petersburg  Avior towers	planning	2021	20,000 m²	55 %
Białystok Offices phase 1	early planning	2021	13,000 m²	100 %
Krakow Mogilska 41	early planning	2021	12,000 m²	100 %
Białystok Offices phase 2-4	early planning	-	60,000 m <sup>2</sup>	100 %
AIRPORTCITY St. Petersburg  Offices phase IV	early planning	-	130,000 m²	55 %

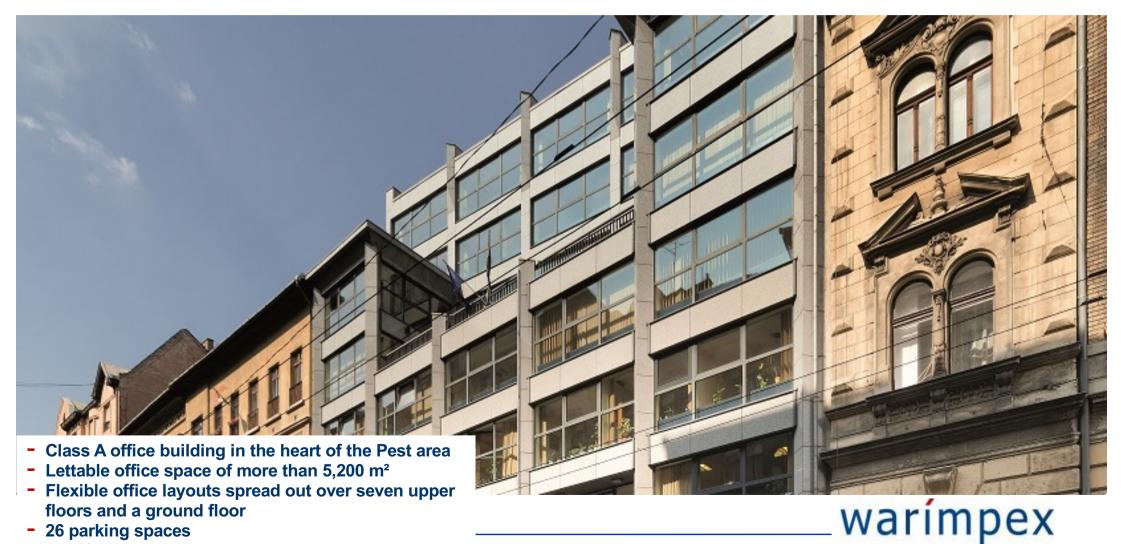


**Transactions & Acquisitions** 

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# 2018: Budapest **Acquisition of B52 Office in May 2018**





26 parking spaces

- 100 % let out

# 2017: Sale of 8 hotel holdings in 3 countries





Vienna House Diplomat Prague, CZ



angelo by Vienna House Pilsen, CZ



andel's by Vienna House Łódź, PL



andel's by Vienna House Krakow, PL



Vienna House Easy Chopin Krakow, PL



angelo
by Vienna House
Katowice, PL



Vienna House Amber Baltic Międzyzdroje, PL



angelo by Vienna House Bucharest, RO





**Key to future success** 

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### Three key objectives for 2018/19



1. new developments 2. strategic acquisitions

3. dividend payment





portfolio growth up to pre-portfolio-sale-level by end of 2019



Thank you!

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#### Income statement – 1-9 2018



EUR (in thousands)	1-9 2018	1-9 2017	+/-
Revenues from Hotels	9,681	24,551	-61 %
Revenues from Investment Properties	11,290	9,610	17 %
Revenues from Development & Services	657	1,310	-50 %
Total revenues	21,629	35,470	-39 %
Expenses directly attributable to the revenues	-9,210	-18,417	-50 %
Gross income from revenues	12,418	17,053	-27 %
Income from the disposal of properties	-	23,648	-
EBITDA	4,353	31,774	-86 %
Depreciation, amortization, and revaluation	-197	13,773	-
EBIT	4,157	45,547	-91 %
Financial result	-10,615	-11,527	-8 %
Profit/Loss for the period	-6,464	34,152	-
Profit/Loss for the shareholders of the parent company	-3,042	29,202	-







EUR (in thousand)	30/9/2018	30/9/2017	+/-
Non-current Assets	252,340	196,785	28%
Current Assets	16,872	32,151	-48%
Total Assets	269,212	228,936	18%
Equity attributable to shareholders of the parent	103,203	100,687	2%
Non-controlling interests	-30,941	-22,586	37%
Equity	72,262	78,101	-7%
Long-term Debt	169,075	129,428	31%
Short-term Debt	27,874	21,408	30%
Total Equity and Liabilities	269,212	228,936	18%







EUR (in thousand)	1-9 2018	1-9 2017	+/-
Cash receipts	21,576	36,351	-41%
Cash payments	-20,372	-28,866	-29%
Cash flows from operating activities	1,205	7,485	-84%
Cash flows from investing activities	-20,607	60,775	-
Cash flows from financing activities	8,571	-57,160	-
Cash and cash equivalents at the end of period	11,347	15,772	-28%







EUR (in thousands)	1-12 2017	1-12 2016	+/-
Revenues from Hotels	27,509	51,864	-47 %
Revenues from Investment Properties	13,190	8,580	54 %
Revenues from Development & Services	1,668	1,757	-5 %
Total revenues	42,367	62,201	-32 %
Expenses directly attributable to the revenues	-21,995	-35,967	-39 %
Gross income from revenues	20,412	26,235	-22 %
Income from the disposal of properties	26,575	8,674	206 %
EBITDA	33,605	21,450	57 %
Depreciation, amortization, and revaluation	21,098	4,285	392 %
EBIT	54,704	25,735	113 %
Financial result	-11,715	-1,889	520 %
Profit for the period	40,496	22,862	77 %
Profit for the shareholders of the parent company	40,542	17,423	133 %







EUR (in thousand)	31/12/2017	31/12/2016	+/-
Non-Current Assets	223,272	174,185	28 %
Current Assets	41,982	183,701	-77 %
Total Assets	265,254	357,886	-26 %
Equity attributable to shareholders of the parent	110,926	70,188	58 %
Non-controlling interests	-27,445	-27,130	-
Equity	83,481	43,058	94 %
Long-term Debt	154,300	169,371	-9 %
Short-term Debt	26,468	145,457	-82 %
Total Equity and Liabilities	265,254	357,886	-26 %





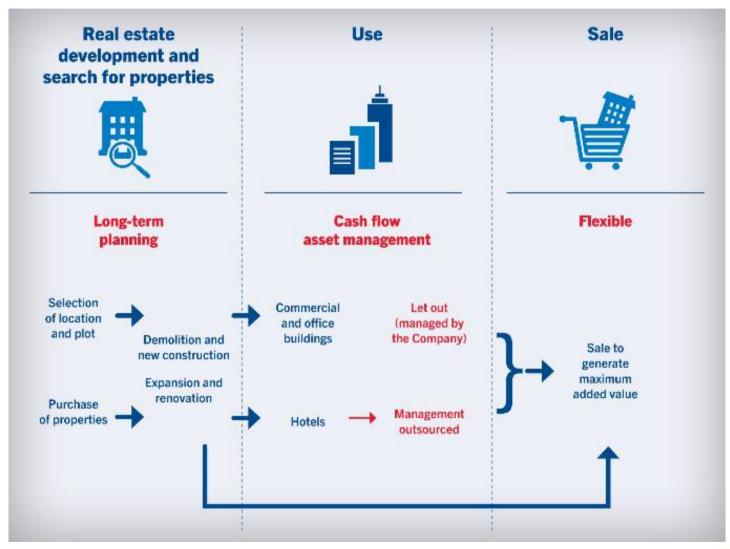


EUR (in thousand)	1-12 2017	1-12 2016	+/-
Cash receipts	46,347	64,370	-28 %
Cash payments	-34,345	-51,412	-33 %
Cash flow from operating activities	12,002	12,958	-7 %
Cash flow from investing activities	48,081	10,121	375 %
Cash flow from financing activities	-41,939	-26,751	57 %
Cash and cash equivalents at the end of period	22,849	4,723	384 %



# Long-term and flexible corporate strategy









Hotels	City	Country	Rooms	Stake
Vienna House Dvorak****	Karlovy Vary	CZ	126	100 % operating lease
InterContinental****	Warsaw	РО	404	50 % operating lease
Crowne Plaza****	St. Petersburg	RU	294	55 %
Vienna House Dream Castle****	Paris	FR	397	50 %
Vienna House Magic Circus****	Paris	FR	396	50 %
Palais Hansen Kempinski Wien****	Vienna	AT	152	9.88 %







Offices	City	Counting	A 110 0	Chalca	Occ. rate	Topout
Offices	City	Country	Area	Stake	(approx.)	Tenant
Business Tower Zeppelin	St. Petersburg	RU	15,600 m²	55 %	100 %	Gazprom
Business Tower Jupiter	St. Petersburg	RU	17,000 m²	24 %	100 %	Gazprom
Bykovskaya multi-use building	St. Petersburg	RU	6,000 m <sup>2</sup>	100 %	100 %	Gazprom
Erzsébet Offices	Budapest	HU	15,000 m²	100 %	95 %	Groupama Garancia Insurance
Sajka Office	Budapest	HU	600 m <sup>2</sup>	100 %	100 %	several
B52	Budapest	HU	5,200 m <sup>2</sup>	100 %	100 %	several
Mogilska 41	Krakow	PL	5,800 m <sup>2</sup>	100 %	100 %	Air Liquide / Lurgi
Ogrodowa office	Lodz	PL	28,000 m <sup>2</sup>	100 %	40 %	Harmann / several

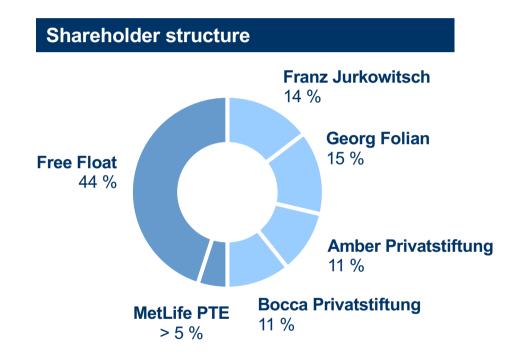
as of 30.09.2018



## Warimpex on the stock exchange



Key Exchange Data	
Number of shares	54,000,000
Vienna Stock Exchange	ATX Prime, Immobilien-ATX
Warsaw Stock Exchange	Market Main 50 Plus, WIG SWIG80
Ticker Symbols	Stock Exchanges WXF Reuters WXFB.VI





# Over 30 years experience

Hotels	Number of rooms	In portfolio since	Sale
Palace Hotel, Prague	5-star, 124 rooms	purchased 2001	2013
angelo Hotel, Munich	4-star, 146 rooms	opened 2008	2013
InterContinental, Warsaw	5-star, 414 rooms	opened 2003	2012
Sobieski Hotel, Warsaw	4-star, 435 rooms	purchased 2006	2011
andel's, Krakow	4-star, 159 rooms	opened 2007	2009
andel's Hotel & Suites, Prague	4-star, 239 rooms + 51 studios	opened 2002	2005
Sheraton Hotel, Warsaw	5-star, 350 rooms	opened 1996	1996
Pruhonic Sport Hotel, Prague	4-star, 100 rooms	opened 1990	1990
Holiday Inn, Warsaw	4-star, 172 rooms		developed 1989
Forum Hotel, Prague	4-star, 560 rooms		developed 1989
Jelina Gora Hotel, Jelina Gora	4-star, 172 rooms		developed 1989
Panorma Hotel, Prague	4-star, 456 rooms		developed 1983
Novotel Hotel, Budapest	4-star, 324 rooms		developed 1982
Penta Hotel, Budapest	4-star, 400 rooms		developed 1982
Offices	Area (sqm)	In portfolio since	Sale
Jupiter Towers 1+2, St. Petersburg	17,000 sqm	opened 2011/2012	2015
Csalogany Office, Budapest	2,600 sqm	purchased 2003	2009
Pauler Office, Budapest	3,000 sqm	purchased 2006	2008
andel's City SO 11, Prague	4,000 sqm	opened 2007	2007
Warsaw Towers, Warsaw	20,000 sqm	opened 1999	2000

## **Management Board of Warimpex**



Alexander Jurkowitsch Member



Franz Jurkowitsch Chairman



Daniel Folian Deputy Chairman



Florian Petrowsky Member



#### **Corporate calendar**



_	26 April 2019	Publication of the a	annual report 2018
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24 May 2019 Record date

28 May 2019
 Publication of the results for the first quarter of 2019

3 June 2019 Annual General Meeting

6 June 2019 Ex-dividend date

7 June 2019 Dividend record date

12 June 2019 Dividend payment date

27 August 2018 Publication of the results for the first half of 2019

29 November 2018 Publication of the results for the first three quarters of 2019



#### **Contact details**

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